

Respected Past-Presidents, Senior Members, My Colleagues in the Managing Committee and Members of the Association, Good evening

First of all, I would like to thank my Dad & my late father in law who had truly been a source of inspiration and whose blessings had helped me achieve what I'm today..

It is my greatest delight this evening for the trust and faith you bestowed in me as the incoming President of EICMA, an Association with a proud past and an exciting future.

And as I refer to its proud past, Let me take this opportunity to acknowledge the tremendous initiatives that were undertaken by our previous leaders. Indeed you are an inspiration, a challenge and an avenue for us to continue doing these great works that you began.

Sir, your leadership of the organisation was steady, assured and pragmatic but most of all had a clear vision for the changes that EICMA needed and a strategy suited to the times. .

With all the opportunities and challenges that has now come to me, I am of the belief that this journey will not be a smooth one if I am to walk it alone.

Thanks to our leaders again, for drafting a constitution that recognizes the importance of a Vice-President, Treasurer, Secretary & Managing Committee members, as it is through this synergism that we are going to make sure, that EICMA reaches to new heights in coming years.

Friends, this journey we cannot make alone as leaders. It can be achieved only through your support, criticism and encouragements. Let's not forget that we are one of the biggest geographically spread Association – **United by our values and rich with talent.**

If each of us puts in, what we can, we will find, that we can get back, what we need – AND so much more on top of that.

The coming years holds a lot of challenges for us. We need to keep pace & adjust with the changing technologies, government policies & political environment. However we will continue to build on our strengths & take on new directions.

I would now like to share my Vision about the activities that I propose to undertake in the coming year.

1. From the operational point of view, I would like solicit your kind suggestions and advice, if we could go 100% Digitalization. Notices, Documents, Circulars should be routed through Mails & SMS. In our endeavour to GoGreen, Paperless communication is call for the day and would also save a lot of unnecessary cost to the Association.
2. Meet a target of 250 strong active Members before 2020 Conference. My immediate predecessor, Narendraji had introduced a wonderful idea -"**Each One Reach One**". Time & again, we had witnessed many common threats to our Industry and our "NUMBERS" will be very instrumental while addressing such threats collectively or making any representation to Government authorities. So please support us to grow and enlarge our contour.
3. Talking about numbers, apart from having more "hands" , its also important that we extend our "Arms" as much as possible. This year, we will focus & work on active participation from Members of outstation regions & I'm glad, today, we have Aditya & Rohit from Guwahati, Anil

ji from Siliguri, Subodh ji from Patna & Mr Nayak from Cuttack to grace this occasion on such short notice.

4. This year, one of the major area of Focus would be Imparting Technical, Motivational & Educational courses under the aegis of FCBM. We will retain our commitment to solidarity, ensuring that our members can have more opportunities and assistance to develop the skills, the methods and operating frameworks required of a modern Archive.
5. In New Market Development, our main area of focus would be Defence and Agricultural sectors. We are already in touch with Defence Production Secretary due to our strong involvement with Bharat Chamber of Commerce and a huge potential can be seen in immediate vicinity. Agriculture has been a focus area for a long time. We had done successful representation of eco friendly, recyclable corrugated boxes in the packaging of Tomato at Haldibari, Mango at Bhagalpur & Malda & even Oranges at Nagpur. Thank You Hemant ji, Milan Da & Achyut Da for giving your time & effort and we are sure of a positive outcome.
6. This year, we aim to strengthen our relationship with the Government department on tax matter especially GST issue which most of us are facing. Ram Gopal ji & Bharat ji had been very instrumental on proper representation to the requisite authorities and constantly updating the Members with any amendments. I'm sure, their continued support will benefit us all a long way.
7. Revenue is an important aspect, which cannot be ignored. I request all the members to help our Team, with timely subscription payment & persuade their Vendors for Web advertisement, which is yet to be tapped to its true potential. Upgrading R&D centre with better testing machines will be another area to provide better services to the members and in turn would be a part of additional revenue generation. Sponsorship revenue in Seminars would be another win win source.
8. Friends, last but the most important is a Vision which we had all dreamt of. A dream that has come true not just by chance. I've personally witnessed the efforts of Hemant ji lobbying & efficiently coordinating with all regional Association so that we get this opportunity to host the 49th FCBM Conference & Exhibition in December 2020 at Kolkata, the three day event, comprising of enlightening technical sessions & mesmerizing cultural shows, to be attended by over 1200 delegates from all across the country & exhibitors from across the world to showcase the latest technology. Milan Da will be the new FCBM President to lead the fraternity. Indeed a matter of pride & honour for all of us where I'm sure our Conference chairman Bharat ji will leave no stone unturned. LETS MAKE THIS EVENT A LANDMARK IN THE HISTORY OF FCBM.

Friends, today is also - International Day of Friendship. Therefore, on this auspicious day, I sought the fullest support of my predecessors and members to address all the challenges – “kandhe se kandha milake” to make our Association as the face in the Corrugation industry and 2020 FCBM Conference a grand show in all respect.

Friends, I have outlined some of the ideas that have occurred to me readily. I am sure I will receive my due blessing from my Past Presidents & Senior Members of this industry.

Before I conclude, I assure you that there would be no failing in my efforts. Thank you.